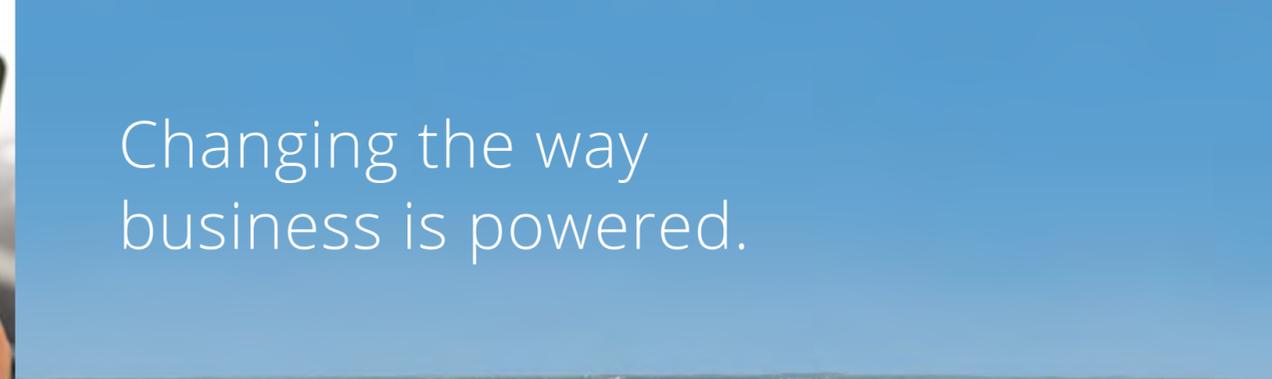




- ANTI-REFLECTIVE GLASS
- ULTRA-PURE, MONOCRYSTALLINE SILICON
- SOLID COPPER FOUNDATION



Changing the way business is powered.

ALL SOLAR PRODUCTS ARE NOT EQUAL.

SUNPOWER® MAXEON® CELL TECHNOLOGY

Maxeon solar cells are fundamentally better.

- More power and reliability from back-side contact design
- Efficiencies up to 22.8%
- SunPower panels deliver 60% more energy from the same space over 25 years²
- Durable solid copper foundation

RIGOROUS TESTING & ANALYSIS

- Durability and reliability proven through harsh HALT (Highly Accelerated Lifetime Testing) endurance trials
- High heat, humidity, shading and stress tests conducted in real-world and accelerated test conditions
- Impact resistance testing conducted with ice spheres shot at panels at high speed from various angles
- Millions of hours of performance data incorporated into new designs for continued innovation

PREMIUM PRODUCT WARRANTY

- Offering the best 25-year Combined Power and Product Warranty
- No warranty restrictions for coastal applications

PREMIUM PERFORMANCE WARRANTY

- SunPower panels average only 0.25% power loss per year over the first 25 years²
- SunPower predicts its panels will have a useful life of 40 years²



ASK YOUR INSTALLER

What warranty terms are included with the panels being recommended? What is covered? Is the coverage for power and product different? What happens if a panel needs replacing?

PREMIUM WARRANTY COVERAGE

COVERAGE	SUNPOWER	TRADITIONAL WARRANTY
Covers removal of bad panel?	✓	No
Covers shipping?	✓	No
Covers new panel installation?	✓	No
Product Warranty Term	25 years	10 years

PRODUCT WARRANTY



YOUR TURNKEY SOLUTION FOR SOLAR.

COMMERCIAL FINANCING OPTIONS

There are a variety of financing options available in the market and through our dealer partner network for businesses and not-for-profit organizations.

- **Purchase**
 - Enjoy the benefits of ownership with no monthly payment
 - Keep the tax credits and any other state, local, or utility incentive⁵
- **Lease**
 - No upfront cost for qualified customers
 - Beneficial if you cannot fully capitalize on available tax incentives and want to keep financing off your balance sheet
 - Purchase options available at the end of the lease term
- **Power Purchase Agreement (PPA)**
 - No upfront cost. Fixed rate per kilowatt hour
 - Host the solar equipment, but no responsibility for ownership or maintenance



ASK YOUR INSTALLER

What financing method is right for me? What is the Return on Investment (ROI), Internal Rate of Return (IRR) and Net Present Value (NPV)?

BEST-IN-CLASS INSTALLER NETWORK

You can count on your local SunPower installation partner to provide the highest standards of quality and customer service.

- SunPower installation partners are pre-screened and evaluated regularly
- Installers receive industry leading design and installation training

MONITORING ENABLES PEAK PERFORMANCE

SunPower monitoring is available to you and your installer in order to make sure your system's performance consistently meets the the highest standards.

- View data online or from your mobile device
- Option to receive alerts and emails detailing system performance



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SUNPOWER®



SUNPOWER PANELS:

Outperform conventional panels early in the morning, late in the day and on cloudy days.

Perform better at high temperatures and maintain performance when first exposed to light.

Do a better job at absorbing different kinds of light.



SUNPOWER SOLUTIONS FOR YOUR BUSINESS.

FINANCIALLY SOUND, STABLE COMPANY

- Multi-billion dollar publicly traded company
- Based in the United States with Headquarters in Silicon Valley
- Majority shareholder is Total S.A., the world's 11th largest company
- Globally diversified with more than 8,000 employees

SUNPOWER IS PEACE OF MIND

- 100% focus on solar
- More than a quarter century of industry leadership
- More than 600 industry patents
- Industry-leading 25-year Combined Power and Product Warranty

THE CHOICE OF MORE HOMEOWNERS AND BUSINESSES

Largest residential and commercial install base in the United States

- Over 22.4M panels installed across the globe in every climate imaginable
- Offering a complete solar solution (panels, inverter(s), racking, and monitoring)
- Customizable systems available for rooftops, carports and open spaces

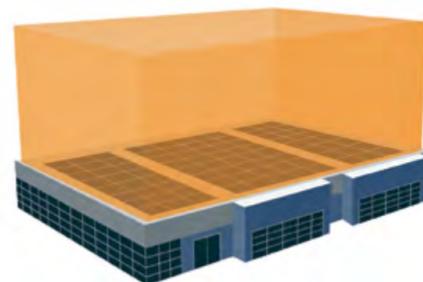
Major Companies Turn to SunPower



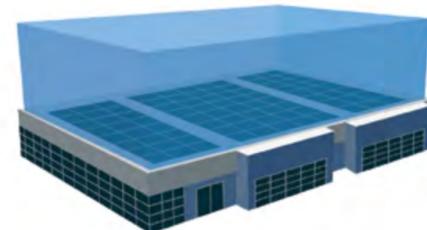
THE VALUE OF HIGH EFFICIENCY.

MORE POWER FROM THE SAME SPACE

High efficiency panels enable more watts to be installed on the available space. The SunPower® system will deliver 45% more energy from the same space in the first year. After 25 years, the difference will grow to 60% more energy.¹



SUNPOWER PANELS



CONVENTIONAL PANELS

ASK YOUR INSTALLER

What efficiency are the panels being recommended?

MORE NOW, MORE LATER.

MORE ELECTRICITY TODAY

Solar systems are often described in terms of watts or kilowatts; however, the most important factor to consider is the amount of electricity the system actually produces. This is measured in kilowatt-hours (kWh).

Compared to conventional panels, SunPower panels produce more electricity.

- More electricity at sunrise and sunset, and on cloudy days³
- More electricity throughout the day with better energy conversion across the light spectrum
- More electricity at high temperatures

ASK YOUR INSTALLER

What is the estimated production in Year 2? In year 20?

MORE ELECTRICITY IN THE FIRST MONTH ON YOUR ROOF

SunPower solar panels, with Maxeon cells, have an important advantage when first exposed to the real world.

- Conventional Panels are subject to light-induced degradation
- Conventional technology is subject to permanent power loss during an initial break-in period after installation, reducing the panel's ability to produce power by 1.5-4%
- SunPower solar panels have zero light-induced-degradation, ensuring you get everything you pay for

MORE ELECTRICITY OVER THE LONG TERM

- Lowest warranted degradation rate among top fifteen companies
- Unmatched reliability and durability⁴
- Industry-leading warranty for the ultimate peace of mind

ASK YOUR INSTALLER

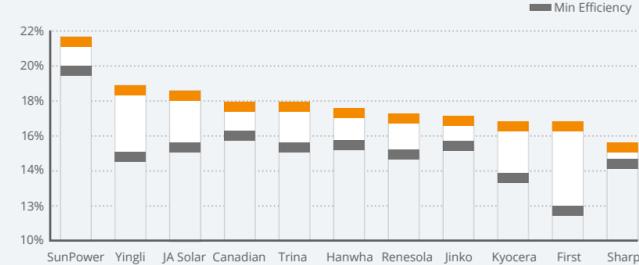
What brand of panel is being recommended for your roof?



SunPower panels convert more sunlight into electricity than any other panel. This means you can produce the same amount of energy, compared to competitors, in a smaller space. Or you can produce far more energy from the same footprint on your roof.

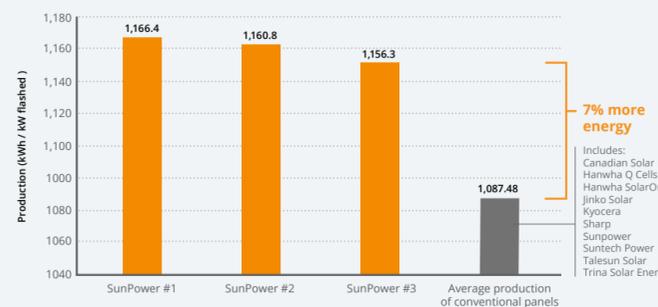
SUNPOWER PANELS ARE THE MOST EFFICIENT ON THE MARKET

Modular efficiency ranges of top 10 manufactures



Sources: Efficiency ranges come from a global search of company websites as of 28-Mar-16. Top manufacturers as defined by IHS's 2015 ranking.

INDEPENDENT TESTS SHOW SUNPOWER PRODUCES THE MOST ELECTRICITY (KWH)



Photon International: 7% more energy per rated watt compared to the top ten solar manufacturers (9 of the top 10 manufacturers were tested, based on Photon Consulting 2013).

¹ SunPower 345W compared to a Conventional Panel (250W, 15.3% efficient, approx. 1.6 m²); 58% more energy per watt, 0.75%/yr slower degradation. BEW/DNV Eng. "SunPower Yield Report." 2013. Campeau, Z. et al. "SunPower Module Degradation Rate." SunPower white paper, 2013. See www.sunpowercorp.com/facts for details.

² SunPower Module 40-Year Useful Life." SunPower white paper, 2013. Useful life is 99 out of 100 panels operating at more than 70% of rated power.

³ Based on simulation under identical conditions comparing a 300W Conventional Panel using Sandia National Laboratories™ Photovoltaic Array Performance Model and weather data for San Jose California.

⁴ #1 rank in "Fraunhofer PV Durability Initiative for Solar Modules: Part 3. PVTech Power Magazine, 2015.

⁵ Tax credits and local utility incentives are subject to change. SunPower does not warrant, guarantee or otherwise advise its partners or customers about specific tax outcomes. Consult your tax advisor regarding the solar tax credit and how it applies to your specific circumstances. Please visit the dsireusa.org website for detailed solar policy information.