



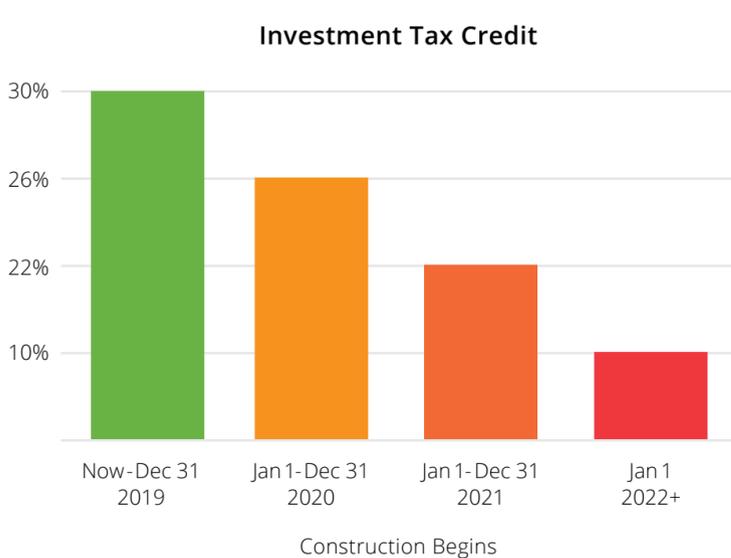
The Window to Receive Maximum Tax Credit on a Solar Purchase Is Closing Soon¹

Construction on a solar project must start before the end of 2019 to realize the maximum tax credit from the [solar ITC](#)—a substantial tax incentive offered by the Federal government.

Understanding How Much You Could Save

The amount of credit you can receive depends on when construction starts—and when your system begins generating electricity.

- In 2019 the tax credit is equal to 30% as long as your project begins construction by Dec. 31, 2019
- It steps down each year thereafter, dropping to a permanent 10% on Jan. 1, 2022



POSSIBLE

30%

TAX CREDIT¹

If your project gets underway before Dec. 31, 2019

Why the Rush?

The ITC will begin to “step down” at the end of 2019.

- This **important incentive is decreasing for three consecutive years**
- **Could cause a rush of activity** that may result in unplanned delays in solar project development, and potentially drive up costs due to increased demand

When You Start Makes a Big Difference

Permitting for most commercial solar projects can take 3-8 months. This example timeline shows why you need to act fast if you want to maximize the potential tax credit.¹

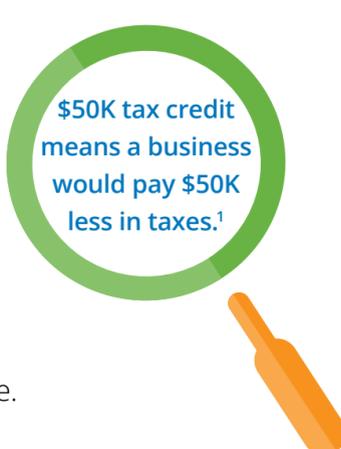


The Solar ITC at a Glance

The Federal Business Energy Investment Tax Credit (ITC) is a potential tax credit for companies that invest in eligible renewable technologies (such as solar).

The credit, which is applied to an organization’s federal income tax debt, is equal to a percentage of the cost of eligible equipment.

The ITC delivers a dollar-for-dollar tax reduction in the federal income taxes that a company would otherwise owe.



\$50K tax credit means a business would pay \$50K less in taxes.¹

You may not need to own the system or pay taxes to benefit from the ITC

Public entities and those looking to finance their systems by other means—like PPAs and lease agreements—can still benefit. In some instances, system owners may pass through their tax savings via lower rates or payments.

How to Receive the Maximum 30% ITC¹



- ✓ Purchase solar by cash or loan²
- ✓ Construction must commence by Dec. 31, 2019 (and go online by Dec. 31, 2023)
- ✓ The site property must be owned—renters are not eligible
- ✓ The solar equipment must qualify per the [Business Energy Investment Tax Credit](#)
- ✓ The system owner must owe at least as much in Federal taxes to receive the full credit (it’s a credit, not a refund)

The ITC Step Down Will Affect Nearly Every Solar Project

- For eligible system owners the tax credit will reduce by 4% each year for the next two years—beginning Jan. 1, 2020
- Public and private organizations who enter into PPAs or sign leases after the step down begins could pay higher rates or payments¹
- Utilities, financiers and industry contractors may require longer timelines or increase their costs as the ITC deadline approaches



Save Even More with Energy Storage

Storage systems are eligible for the ITC as long as they are charged 100% by solar.

For more information on solar policies and incentives, visit the [SunPower Business Feed](#) or contact your solar provider.

[Click here](#) to have a SunPower Solar Advisor contact you.

¹ Tax credits subject to change. SunPower does not warrant, guarantee or otherwise advise its partners or customers about specific tax outcomes. Consult your tax advisor regarding the solar tax credit and how it applies to your specific circumstances. Please visit the [dsireusa.org](#) website for detailed solar policy information.

² Those who do not purchase solar do not receive the ITC. The PPA/lease owner may receive it, and may or may not pass down the savings to the organization who is hosting the system.

© 2019 SunPower Corporation. All Rights Reserved. SUNPOWER and the SUNPOWER logo are registered trademarks of SunPower Corporation in the U.S. and other countries as well.